



# **Indian Institute of Management Rohtak**

**Management city, NH-10, Southern Bye-pass,  
Sunaria, Rohtak – 124 010 (Haryana)**

## **TENDER DOCUMENT**

### **OPEN TENDER ENQUIRY**

**“Tender for Outsourcing of Catering and Mess Management Services at IIM Rohtak Campus at Sunaria, Rohtak” Title of RFP (IIM-R/ADMIN/OTE/2025-26/01 dated Feb 03, 2026)**

**Tender Processing Fee: Rs. 5900/- (Rupees Five Thousand Nine Hundred only)**  
Compulsory & Non-refundable in all cases, should be submitted online (IMPS/NEFT/RTGS) to Account No. 252201000421, Bank-ICICI Bank, IIM Rohtak Branch, IFSC- ICIC0007244, in favor of “Indian Institute of Management Rohtak”. (A proof should be attached as scan copy along with technical bid).

**Last Date of Online submission of filled tender to IIM Rohtak: Feb 24, 2026 up to 1100 Hrs**

**(Scanned copy (PDF format) of the complete tender document is to be uploaded online after duly filled and signed using same color ink on all pages by Auth. Signatory/Proprietor with company’s seal stamped on each page).**

**CONTENTS OF TENDER DOCUMENT**

<b>Section/ Part No.</b>	<b>Description of contents</b>	<b>Page No.</b>
I.	Invitation for the bids	3
II.	Important information related to the Proposal/Tender	6
III.	Instruction to the bidders regarding online submission	8
IV.	Essential details of Items/Services required	12
V.	Standard Terms and Conditions	15
VI.	Special conditions of the Tender/Proposal	21
VII.	Evaluation Criteria & Price Proposal issues	25
VIII.	Self-Declaration – No Black Listing	31
IX.	Pledge of Compliance	32
X.	Price Bid	36
XI.	Integrity Pact	37
XII.	Check list for tender documents submission/uploading and	38

### **BRIEF DESCRIPTION OF THE PROPOSAL**

1. Indian Institute of Management Rohtak, (IIM) Rohtak, Haryana (hereinafter referred to as the “Institute”) established by an Act of Parliament under aegis of Ministry of Education, Government of India an institute of national repute is dedicated to offer world class programmes in Management Education. The institute invites online Tenders on 'Two Bid System' as mentioned hereunder in the attached prescribed format from reputed catering agencies (in single stage two-proposal system) for “**Outsourcing of Catering and Mess Management Services**” under which the contracting agency shall provide **Catering and Mess Management Services** to IIM Rohtak at IIM Rohtak Campus at Management City NH-10, Southern Bypass Sunaria Rohtak Haryana PIN-124010 as per the details listed in Part III & IV of this RFP. Please super scribe the above-mentioned title, RFP number and date of opening of the Proposals on the sealed cover to avoid the proposal being declared invalid.
2. Indian Institute of Management Rohtak provides full residential accommodations to all its students. The mess of Students hostel is required to be managed under the overall control of IIM Rohtak Administration or as decided by the competent authority of IIM Rohtak. For smooth functioning of the hostel, the institute wishes to outsource the mess catering and management services/facility for the strength of around **1800** students of the hostels during academic sessions.
3. The institute will be providing the designated space only (i.e. **Constructed mess building with dining area, cooking area, washing area & the fixtures in as it is basis with already available dining tables/chairs**).
4. The successful bidder/agency will be responsible for the following:-
  - a) Arrangement for utensils/consumable/appliances/food warmers and ben-merries, crockery/serving plates, glasses, spoons etc. (**as per contracting agency's requirements in order to serve the expected dining strength**) will be the responsibility of the bidder/Mess contractor.
  - b) Arrangement for complete cooking and serving equipment to include storage pots/ bins, working tables, racks, shelves, vegetable cutting/ peeling machine, wet grinder, chapatti puffer, cooking burners, mixer grinder, cold storage chillers, Hand Dryers and liquid soap for hand washing area etc. will be the responsibility of the bidder/Mess contractor.
  - c) Other utensils, Gas refills, which are required to run the mess (including their safety); will have to be arranged by the contracting agency.
  - d) Regular repair and maintenance including whitewash/distempering etc. of the cook houses and the dining halls including staff rest rooms and toilets to keep them in a clean, tidy and hygienic state (except civil work) of the facilities provided has to be borne by the contracting agency.
  - e) Provision of cleaning materials for utensils and maintenance of the cook houses and the dining halls including staff rest rooms and toilets to keep them in a clean, tidy and hygienic state will also be the responsibility of the contractor.

- f) Provision of required manpower (cooks, cleaners, dish washers, spot boys, managers, bearers) in adequate numbers to include standby replacements for effectively and professionally managing the mess and cleaning operations will be the responsibility of the contractor. All persons working in the mess including the replacement should have initial medical examination to declare them free from all types of infections. Thereafter a three monthly medical examination of all employees should be carried out at contractors cost. Mess managers will maintain a proper record of the same and produce when asked by the institute authorities. Contractor will ensure that necessary security clearance in terms of police verification has been carried out for all employees working in the mess.
- g) The contractor will be responsible for initial sprucing up of the mess including cook houses, dining halls, staff rest rooms and toilets to give a clean, tidy and hygienic state before starting up the operations and thereafter for ensuring to maintain them in good state. The operation of the contract will start after satisfying this condition.
- h) Contractor will be providing and maintaining adequate number of anti-insects, anti-rodents and anti pest equipment to ensure that the food is cooked and served in the mess in absolutely hygienic manner and environment during the entire contract term. Contractor will also ensure that over all standards of food in terms of taste and appeal will be of high order and only branded raw materials and spices, and high quality vegetables and ingredients are used.
- i) The contractor will ensure that only high quality stainless steel plates, serving bowls (katories), glasses, spoons, trays, jugs and other serving utensils in adequate numbers are catered for and utilized in the mess. Adequacy of the utensils can be determined by the fact that these are available in sufficient numbers when asked for by the dining members without waiting and without questions. In addition to this there should be a provision of bone-china serving and dining sets to cater for strength of approximately 150-200 persons on special occasions and functions as specified by the institute on day to day basis. This provision will be in addition to the **1800** strength. Contactor will be bound to ensure that all serving and dining utensils are uniform in make and of superior quality.
- j) Designated institute authorities including nominated members of student body as specified by the institute will be free to carry out full inspection of the mess and the adjunct facilities specified above, cooking conditions, staff, the raw materials as well the management of facilities in terms of hygiene and sanitation with or without prior intimation to the contractor. Administration suggestions / instructions regarding cleanliness have to be followed in true spirit and any expenditure towards these shall be borne by the contracting agency.
- k) The contractor should be able to cater for additional strength of 150-200 persons at short notice from the institute's administration and serve the same in specified location in presentable manner. If such strength exceeds beyond 200 then the contractor will be given adequate and mutually acceptable notice. Payment for such catering will be made on mutually agreed terms as per the menu. Normal meals with routine menu will be paid for by the admin/ persons requesting at the contractual rates. Institute employees dining in the mess will pay at the contractual rates on pro-rata basis for number of meals served to them.
- l) Contractor should also be prepared to run other existing mess/ messes at the institute in case there is a break in contract with other contractors or additional mess if started at the institute, with similar terms and conditions without going into a separate elaborate contract on additional strength basis in the facility operation in his/her ambit or additional facility in the campus. Mutually agreeable terms and conditions in the form of a contract document may be signed for the same giving reference of the existing contract.

- m) The mess staff will not directly or indirectly involve in an argument or manhandling with any of the dining members including employees of the institute. This could lead to debarring of employees from entering the institute as well as police action if required. It may also have a serious bearing on the contract. Any misbehavior or misdemeanor by the students or employees will be reported to the institute's administration by the senior most manager of the contractor.
- n) Similarly, unhygienic conditions including worms/insects and foreign particles found in the food will carry very severe contractual/ financial penalties as specified ahead.
- o) Safety of the property of the institute against any misappropriation or damage by any employee of the contractor will be contractor's responsibility and will be made good by him. All institute provided equipment in the mess (furniture, fixtures and other movable property such as water coolers as also immovable property) will be used and managed appropriately by the contractor. In addition contractor will solely be responsible for safe handling of all equipment within the mess premises to ensure that there is no injury or loss of life of his own employees or the dining members as also any in state employee.
- p) In case of any loss or damage to the existing infrastructure, the contractor will have to replace the lost items / carry out necessary repair in accordance with the instructions of the Administration Department.

5. IIM Rohtak will not be providing or procuring the items/utensils for the proposed catering/mess management requirements as stated above. These facilities will be in the charge of the contracting agency and agency will be responsible for any damage/repair/maintenance in all respects. All kind of items and supply such as dairy items, eggs, LPG etc., meat, vegetables and all food ingredients will be procured/purchased by the agency itself. No utensils/mess items will be handed over to the agency and further procurement/purchase will be done by the agency as per their need and requirement.

6. The successful contractor has to maintain the premises including kitchen and surrounding areas of the hostel mess. The mess will be managed by the agency in totality i.e., cooking/serving staff, preparation of food/snacks, procurement of raw material (fresh & dry ration) preparation of menu and serving of food on time.

7. Breakfast, Lunch, Evening Snacks and Dinner as per given schedule) need to be served as per the basic **menu attached** or with modification if required and mutually agreed (during contract period) by the contracting agency & IIM Rohtak authorities. The menu will be updated/changed as per the season after every 90 days during the entire duration of the contract.

## Part II – General Information

### Summary of important dates and details

Tender form can be downloaded from Indian Institute of Management Rohtak Website <https://www.iimrohtak.ac.in/tender.php>. Tender Processing Fee of Rs. 5,900/- (Rupees Five Thousand Nine Hundred only) by way of online transfer to the Institute official Bank Account No. 252201000421, Bank-ICICI Bank, IIM Rohtak Branch, IFSC- ICIC0007244, in favor of “Indian Institute of Management Rohtak” and proof of payment made is to be submitted along with the Tender document.

**Tender Processing Fee of Rs. 5900/- is non-refundable and has to be paid by every bidder (no exemption from tender processing fee to any bidder on any ground).**

**Estimated cost of Tender: - Rs. 8,00,00,000 (Rupees Eight Crores Only)**

Information	Corresponding dates
Date of Publishing/Posting of EoI	<b>Feb 03, 2026</b>
Date and Time of closing of EoI	<b>Feb 24, 2026 up to 1100 Hrs (IST)</b>
Date and Time of opening of EoI	<b>Feb 24, 2026 at 1200 Hrs (IST)</b>
EoI processing fee	Rs. 5,900/- (Rupees Five Thousand Nine Hundred only), Non-refundable, compulsory in all cases) Account No. 252201000421, Bank-ICICI Bank, IIM Rohtak Branch, IFSC- ICIC0007244, in favor of “Indian Institute of Management Rohtak”. Bidder registered under MSE must have valid MSE Certificate (under Manufacturing/ Service Category) are exempted towards submission of Tender Fee/ EMD. Bidders must submit documentary evidence and bid security Declaration as per the Annexure.
E.M.D. (Earnest Money Deposit).	Bidders are required to submit the EMD of <b>Rs. 16,00,000/- (Rupees Sixteen Lakh Only)</b> It should be submitted through ECS/online (IMPS/NEFT/RTGS) to Account No. 252201000421, Bank-ICICI Bank, IIM Rohtak Branch, IFSC- ICIC0007244. Bidders registered under MSE having valid MSE certificate (under Manufacturing/ Service Category) are exempted towards earnest money deposit on submission of documentary evidence and bid security declaration as per Annexure. The earnest money of successful bidder will be refunded after submission of performance bank guarantee.
P.B.G. (Performance Bank Guarantee)	<b>5% of the value of contract</b> to be submitted by the successful bidder/agency within thirty days of award of work
Period of validity of EoI	Minimum 90 days
Place of opening the Proposal	Administrative Block, IIM Rohtak Campus at Sunaria, Rohtak, Haryana, PIN - 124010

**8.** The address and contact numbers for sending Proposals or seeking clarifications regarding this RFP are given below –

- a. **Proposals/queries to be addressed to** Chief Administrative Officer, Indian Institute of Management Rohtak
- b. **Postal address for sending the Proposals:** Indian Institute of Management Rohtak (IIM Rohtak, Sunaria Campus) Rohtak PIN -124010 (Haryana)
- c. **Name/Designation of the contact personnel:** Administration
- d. **Telephone numbers of the contact personnel:** 01262-228503
- e. **E-mail ID of contact personnel:** [admin@iimrohtak.ac.in](mailto:admin@iimrohtak.ac.in) and **Fax number:** 01262-274051

**9.** This RFP is divided into eleven Parts as follows:

- a. **Part I to III** – Contains General Information and Instructions for the Proposers about the RFP such as the time, mode of submission and opening of EoIs, Validity period of EoIs, etc.
- b. **Part IV** – Contains essential details of the items/services required, such as the Schedule of Requirements (SOR), Technical description/Specifications, Stipulated Period, Mode/time/duration of Service and Consignee details.
- c. **Part V** – Contains Standard Conditions of RFP, which will form part of the Contract with the successful Proposer.
- d. **Part VI** – Contains Special Conditions applicable to this RFP and which will also form part of the contract with the successful Proposer.
- e. **Part VII** – Contains Evaluation Criteria and Format for Price Proposals.
- f. **Part VIII** – Format of Self Declaration – No lacklisting
- g. **Part IX** – Pledge of Compliance format
- h. **Part X** – Price Bid/Commercial Proposer
- i. **Part XI** – Check List

**10.** This RFP is being **issued with no financial commitment** and **IIM Rohtak (the buyer hereafter)** reserves the right to change or vary any part thereof at any stage. **Buyer also reserves the right to withdraw** the RFP, should it become necessary at any stage.

### **Part – III**

#### **Instructions regarding online Bid submission On-Line Submission**

The On Line Submission will have the following activities:

- i) Submission of physically signed & scanned copy of Tender Documents/ Addendum
- ii) Submission of Acceptance/Rejection of General Terms & Conditions
- iii) Submission of Acceptance/Rejection of Special Terms & Conditions
- iv) Submission of particulars of EMD
- v) Submission of **Technical Part** as under:
  - Submission of Electronic Form (Mandatory)
  - Submission of Main Bid (Mandatory)
  - Submission of Bid Annexure (Optional)

Technical Part must contain the following which is required to be submitted in the Main Bid/Bid Annexure:

- a) Duly filled in Bidder details Form as per Part-I (Sl. No. 9)
- b) Statement showing Clause by Clause Compliance to all Terms & Conditions of all the Sections of the Tender.
- c) Scanned copy of Documentary Evidence of Eligibility Criteria
- d) Technical Offer
- e) Data Sheet
- f) Product Brochure
- g) Any other supporting documents the bidder wishes to submit as a part of Technical Offer
- vi) Submission of **Financial Part** as under:
  - Submission of Electronic Form (Mandatory)
  - Submission of Main Bid (Mandatory)
  - Submission of Bid Annexure (Optional)

Financial Part must contain the Price Bid Schedule as per Part-X.

The entire bid-submission as above would be online on ETS.

### **Special Note on Security of Bids**

Security related functionality has been rigorously implemented in ETS in a multi- dimensional manner. Starting with 'Acceptance of Registration by the Service Provider', provision for security has been made at various stages in Electronic Tender's software. Specifically, for Bid Submission, some security related aspects are outlined below:

As part of the Electronic Encrypted™ functionality, the contents of both the 'Electronic Forms' and the 'Main-Bid' are securely encrypted using a Pass-Phrase created by the Bidder himself. Unlike a 'password', a Pass-Phrase can be a multi-word sentence with spaces between words (e.g. I love this World). A Pass-Phrase is easier to remember, and more difficult to break. It is recommended that a separate Pass-Phrase be created for each Bid-Part.

Typically, 'Pass-Phrase' of the Bid-Part to be opened during a particular Online Public Tender Opening Event (TOE) is furnished online by each bidder during the TOE itself, when demanded by the concerned Tender Opening Officer. A bid cannot be opened without a correct Pass-Phrase.

It may also be noted that if a bidder fails to furnish the correct Pass-Phrase during the TOE of Technical Part, the bid shall be rejected. If the bidder fails to furnish the correct Pass Phrase during the TOE of Financial Part, not only shall the bid be rejected but also the EMD shall be forfeited.

There is an additional protection with SSL Encryption during transit from the client-end computer of a Contractor organization to the e-tendering server/ portal.

### **Online Public Tender Opening Event (TOE)**

#### **E-tendering Mode only through E Tendering portal (<https://www.tenderwizard.com/etenders>)**

ETS offers a unique facility for 'Online Public Tender Opening Event (TOE)'. Tender Opening Officers as well as authorized representatives of bidders can attend the Online Public Tender Opening Event (TOE) from the comfort of their offices. For this purpose, representatives of bidders (i.e. Contractor organization) duly authorized are requested to carry a Laptop and Wireless Connectivity to Internet.

Every legal requirement for a transparent and secure 'Online Public Tender Opening Event (TOE)' has been implemented on ETS.

As soon as a Bid is decrypted with the corresponding 'Pass-Phrase' as submitted online by the bidder himself (during the TOE itself), salient points of the Bids are simultaneously made available for downloading by all participating bidders. The tedium of taking notes during a manual 'Tender Opening Event' is therefore replaced with this superior and convenient form of 'Online Public Tender Opening Event (TOE)'. ETS has a unique

facility of ‘Online Comparison Chart’ which is dynamically updated as each online bid is opened. The format of the chart is based on inputs provided by IIM ROHTAK for each Tender. The information in the Comparison Chart is based on the data submitted by the Bidders. A detailed Technical and/ or Financial Comparison Chart enhance Transparency. Detailed instructions are given on relevant screens.

ETS has a unique facility of a detailed report titled ‘Minutes of Online Tender Opening Event (TOE)’ covering all important activities of ‘Online Tender Opening Event (TOE)’. This is available to all participating bidders for ‘Viewing/ Downloading’.

### **Other Instructions**

For further instructions, the Bidder should visit the home-page of the portal (<https://www.tenderwizard.com/etenders>) and go to the **User-Guidance Center**. The help

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information provided through ‘ETS User-Guidance Center’ is available in three categories – Users intending to Register / First-Time Users, Logged-in users of Buyer organizations, and Logged-in users of Contractor organizations. Various links are provided under each of the three categories.

**Important Note:** It is strongly recommended that all authorized users of Contractor organizations should thoroughly peruse the information provided under the relevant links, and take appropriate action. This will prevent hiccups, and minimize teething problems during the use of ETS.

The following ‘**FOUR KEY INSTRUCTIONS for BIDDERS**’ must be assiduously adhered to:

- i) Obtain individual Digital Signature Certificate (DSC or DC) well in advance of tender submission deadline on ETS
- ii) Register your organization on ETS well in advance of tender submission deadline on ETS
- iii) Get your organization’s concerned executives trained on ETS well in advance of tender submission deadline on ETS
- iv) Submit your bids well in advance of tender submission deadline on ETS (There could be last minute problems due to internet timeout, breakdown, etc.) While the first three instructions mentioned above are especially relevant to first-time users of ETS, the fourth instruction is relevant at all times.

5. **Date and Time for opening of Proposals: Feb 24, 2026 at 1200 Hrs (IST).** If due to any exigency, the due date for opening of the Proposals is declared a closed holiday, the Proposals will be opened on the next working day at the same time or on any other Day/time, as intimated by the Buyer).
6. **Place of opening of the Proposals:** Meeting Room, Administrative Block at IIM Rohtak Campus, Sunaria PIN-124010.

**7. Two-Proposal system: Yes**, In case of the **Two-proposal system**, only the Technical Proposal would be opened on the time and date mentioned above for two stages evaluation. Date and Time of opening of the Commercial Proposal will be intimated after acceptance/shortlisting of the Technical Proposals. Commercial Proposals of only those firms will be opened, whose Technical Proposals are found compliant/suitable after the Buyer does technical evaluation of both stages.

**8. Forwarding of Proposals** – Proposals must be forwarded by Proposers under their original memo/letter pad inter alia furnishing all details as given below-

Sl. No.	Information required	<b>Details to be furnished by the proposer (It is mandatory to attach self-attested supporting documents to prove your credentials)</b>		
1.	Name of Firm			
2.	Nature/ Name of Business			
3.	Shop/Company Act. Registration No. & Date of Reg.			
4.	Registered office address			
5.	Phone of Registered office			
6.	Other offices address with Cont. No. / Person Name			
7.	Website/ Email ID of firm			
8.	Name of Proprietor /Managing Director			
9.	Contract No. of Proprietor/ Managing Director			
10.	Details of FSSAI registration/ certificate, as applicable			
11.	PAN No. of Firm/ Proprietor			
12.	GST Registration no. of Firm			
13.	Firm's Bank Account/ NEFT details with IFS code (attach ECS mandate or copy of cheque)			
14.	The average annual turnover of the agency during last three years should be at least Rs. 2.5 Crore or more of company (with respect to all industrial/ institutional/ Canteens/ Mess being operated) <b>(Please attach certified copies of balance sheets)</b>	<b>FY 2022-23</b>  <b>(In Rs.)</b>	<b>FY 2023-24</b>  <b>(In Rs.)</b>	<b>FY 2024-25</b>  <b>(In Rs.)</b>

**9. Clarification regarding contents of the RFP:** A prospective proposer who requires clarification regarding the contents of the proposal documents shall notify to the Buyer in writing about the clarifications sought not later than 07 (Seven) days prior to the date of opening of the Proposals. Copies of the query, clarification and updates by the purchaser will be uploaded on to the institute website (www.iimrohtak.ac.in) and on to the CPP portal (www.eprocure.gov.in), all interested proposers/parties must keep themselves updated through these on regular intervals.

**10. Modification and Withdrawal of Proposals:** A proposer may modify or withdraw his proposal after submission provided that the written notice of modification or withdrawal is received by the Buyer prior to deadline prescribed for submission of Proposals. A withdrawal notice may be sent by fax/Email but it should be followed by a signed confirmation copy to be sent by post and such signed confirmation should reach the

purchaser not later than the deadline for submission of Proposals. No proposal shall be modified after the deadline for submission of Proposals. No proposal may be withdrawn in the interval between the deadline for submission of Proposals and expiration of the period of proposal validity specified; withdrawal of a proposal during this period will result in Proposers forfeiture of proposal security (EMD).

**11. Clarification regarding contents of the Proposals:** During evaluation and comparison of Proposals, the Buyer may, at its discretion, ask the proposer for clarification of his proposal. The request for clarification will be given in writing and no change in prices or substance of the proposal will be sought, offered or permitted. No post-proposal clarification on the initiative of the proposer will be entertained.

**12. Rejection of Proposals:** Canvassing by the Proposer in any form, unsolicited letter and post-EoI correction may invoke summarily rejection with forfeiture of EMD. **Conditional EoIs will be rejected. Joint Ventures or Consortium based, conditional offers will not be accepted in any case.**

**13. Unwillingness to quote:** Proposers unwilling to quote should ensure that intimation to this effect reaches before the due date and time of opening of the Proposal, failing which the defaulting Proposer may be delisted for the given range of items as mentioned in this RFP.

**14. Validity of Proposals:** The Proposals should remain valid for **minimum 90 days** from the last date of submission of the Proposals.

**15. Earnest Money Deposit:** Proposers are required to submit Earnest Money Deposit (EMD) for amount of **as mentioned in the tender document along with their Proposals (Proof of submission must be attached with technical proposal in case of two proposal system)**. The EMD may be submitted **through ECS mode (NEFT/RTGS etc.) in the Account No. 252201000421, Bank-ICICI Bank, IIM Rohtak Branch, IFSC- ICIC0007244 in favour of “Indian Institute of Management Rohtak” through any of the public sector banks or a private sector bank authorized to conduct government business.** EMD is to **remain valid/deposited for a period of forty-five days beyond the final proposal validity period** of the EoI. EMD of the unsuccessful proposers will be returned without any interest whatsoever to them at the earliest after expiry of the final proposal validity and latest on or before the 30th day after the award of the contract. The Proposal Security of the successful proposer would be returned, without any interest whatsoever, after the receipt of Performance Security from them as called for in the contract, subject to due verification/authentication from issuing bank. Submission of EMD is exempted for those Proposers only, who are registered with the Central Purchase Organization (e.g. DGS&D), National Small Industries Corporation (NSIC) or any Department of MOE or MOE itself. The EMD/proposal security will be forfeited if the proposer withdraws or amends impairs or derogates from the EoI in any respect within the validity period of their EoI.

#### **Part IV – Essential details of items/Services required**

**1. Schedule of Requirements:** For “Outsourcing of Catering and Mess Management Services” at Hostel Mess (IIM Campus, Rohtak) or at the places as decided by competent authority as per the details as follows:

Sl. No.	Item/ Service Description	Denomination	No. of Dining	Mess operation/dining time
1.	Full day dining ( i.e. Breakfast, Lunch,	Each student/head	1800 (Tentative	A copy of the typical menu is enclosed as Annexure I, tentative

	Evening tea with snacks and Dinner as per approved menu) per head/student	per month	only)	mess timings/ operation hour or as decided by Administration: -  Breakfast: 8 am to 9:30am Lunch : 1 pm to 2:30pm Evening Snacks: 5 pm to 6pm Dinner: 8 pm to 9pm
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**Note:** No. of dining person as mentioned above may increase or decrease as per the requirements of the institute and the contracting agency will have to provide the services at the contracted rates to this institute within the stipulated period during the contracted period.

2. **Two-Proposal System – Yes**, in respect of two-proposal system, **Proposers are required to furnish clause by clause details asked and compliance to the specific information as asked below by bringing out clearly the deviations from information asked**, if any. The Proposers are advised to submit/upload the compliance statement in the following format along with Technical Proposal (Please attach supporting documents to prove your credentials) -

Sl. NO.	Description	Attributes	Points	Please tick at only one appropriate attributing point in each category
1.	Registration of Company/Agency	If registered under companies act	10	
		If Partnership firm	8	
		If Proprietary concern	6	
		Others	2	
2.	Total No. of Govt. Institutions/ CABs/ CFTIs such as in IIMs served during the last five years (i.e. in providing canteen services on contract basis catering minimum 500 persons/ day)	More than 5	10	
		3 to 4	8	
		1 to 2	6	
3.	The Average Annual Turnover of company (with respect to all Industrial/ Institutional Canteens/Mess being operated) <b>last 3 financial years</b> (Please attach audited balance sheet)/ Letter by a bonafide CA certifying the turnover	Rs. 8 Crores & Above	10	
		Rs. 4 to Rs. 8 Crores	8	
		Rs. 2 to Rs. 4 Crores	6	
4.	Total No. of workers/staff on the rolls of the Proposers organization doing job in all of its Industrial/Institutional Canteen/ mess	51 workers & above	10	
		41 to 50 workers	6	
		31 to 40 workers	8	
		21 to 30 workers	4	
5.	Work experience of the bidder/agency in providing Mess Management services in any of the IIMs across India	3 to 5 Years	10	

**Caution: - Financial net worth of the proposing agency must not be negative during previous three financial years, attach certified copies of balance sheet.**

**Caution Note: -**

- a) **Technical evaluation will have Single Stage** - Based on the attributes scored (**60% or above of the base index**) as per Part – IV Para 2.
- b) The Proposer should fill-up the score column subject to supporting documents.
- c) The highest score secured by any of the agency during any stage of technical evaluation will be the base index. After evaluation of the technical Proposals, based on the above attributes, only those parties/Proposals, which secures 60% or above of the base index will be short-listed.
- d) Price Proposals of only the technically qualified parties, i.e., securing at least 60% or above of the BASE INDEX, will be opened. The date, time and venue of opening of price proposal will be intimated only to the short-listed parties.
- e) The Institute may call for presentation at any stage from proposer regarding the services to be rendered in front of the committee duly constituted by the competent authority during the tendering process, if required.

**3. Stipulated contract Period** – Tentative contract period for the requested services will be for one year from the date of contract signature by both parties or as decided by the Director IIM Rohtak, Further extension will only be considered on the basis of satisfactory services being provided by the contracting agency and subject to due proceedings/approval by the competent authority.

**4. Deployment and Transportation of personnel** –At supplier/service provider's expense.

**5. Consignee/Hiring department details** – Chief Administrative Officer, Indian Institute of Management Rohtak, Management City, NH-10, Southern Bye-pass, Sunaria, Rohtak Haryana, India PIN-124 010

## **Part V – Standard Conditions of RFP**

The Proposer is required to give confirmation of their **acceptance of the Standard Conditions** of the Request for Proposal mentioned below **on their original letter head** which will automatically be considered as part of the Contract concluded with the successful Proposer (i.e. Service provider in the Contract) as selected by the Buyer. **Failure to do so may result in rejection of the Proposal submitted by the Proposer.**

- 1. Law:** The Contract shall be considered and made in accordance with the laws of the Republic of India. The contract shall be governed by and interpreted in accordance with the laws of the Republic of India.
- 2. Effective Date of the Contract:** The contract shall come into effect on the date of signatures of both the parties on the contract (Effective Date) and shall remain valid until the completion of the obligations by both parties under the contract. The deliveries/supplies and performance of the services shall commence from the effective date of the contract.
- 3. Arbitration:** In the event of any dispute/difference/question (referred to as “dispute” hereinafter) between the IIM Rohtak and the contracting agency/seller out of or in any way concerning this contract in respect of any matter, which cannot be settled mutually, shall within 30 days from the date one party informs the other in writing that such a dispute exists, be referred to the conciliator appointed by the competent authority of IIM Rohtak. The conciliator shall give written decision within 28 days of receipt of a notification of dispute. The conciliator shall be paid per seating basis and the cost (fee, transport charges etc.) of conciliator shall be borne equally by both the parties. In case decision of conciliator is disputed by either of the parties, it may request to the Director IIM Rohtak to appoint an Arbitrator within 28 days of the written decision of the conciliator. In neither party refers the dispute (s) for arbitration within the aforementioned 28 days, the conciliator’s decision shall be final and binding. Otherwise the dispute shall be referred to the Arbitrator appointed by the Director IIM Rohtak or any other competent authority of the institute for settlement of the dispute in accordance with the provisions of the Arbitration and Conciliation Act, 1996
- 4. Doubts/Ambiguities:** If any doubt or ambiguity arises as to the meaning and effect of any provision (s) of this proposal, the same shall be referred to the Director, IIM Rohtak. The clarification, so provided by the Director IIM Rohtak shall be binding on both parties.
- 5. Penalty for use of Undue influence:** The Service provider undertakes that he has not given, offered or promised to give, directly or indirectly, any gift, consideration, reward, commission, fees, brokerage or inducement to any person in service of the Buyer or otherwise in procuring the Contracts or forbearing to do or for having done or forborne to do any act in relation to the obtaining or execution of the present Contract or any other Contract with the Government of India for showing or forbearing to show favour or unfavour to any person in relation to the present Contract or any other Contract with the Government of India. Any breach of the aforesaid undertaking by the Service provider or any one employed by him or acting on his behalf (whether with or without the knowledge of the Service provider ) or the commission of any offers by the Service provider or anyone employed by him or acting on his behalf, as defined in Chapter IX of the Indian Penal Code, 1860 or the Prevention of Corruption Act, 1986 or any other Act enacted for the prevention of corruption shall entitle the Buyer to cancel the contract and all or any other contracts with the Service provider and recover from the Service provider the amount of any loss arising from such cancellation. A decision of the

Buyer/Competent Financial Authority (CFA) or his nominee to the effect that a breach of the undertaking had been committed shall be final and binding on the Service provider. Giving or offering of any gift, bribe or inducement or any attempt at any such act on behalf of the Service provider towards any officer/employee of the Buyer or to any other person in a position to influence any officer/employee of the Buyer for showing any favour in relation to this or any other contract, shall render the Service provider to such liability/ penalty as the Buyer may deem proper, including but not limited to termination of the contract, imposition of penal damages, forfeiture of the Bank Guarantee and refund of the amounts paid by the Buyer.

6. **Agents / Agency Commission:** The Service provider confirms and declares to the Buyer that the Service provider is the original services/provider of the services referred to in this contract and has not engaged any individual or firm, whether Indian or foreign whatsoever, to intercede, facilitate or in any way to recommend to the Government of India or any of its functionaries, whether officially or unofficially to the award of the contract to the Service provider; nor has any amount been paid, promised or intended to be paid to any such individual or firm in respect of any such intercession, facilitation or recommendation. The Service provider agrees that if it is established at any time to the satisfaction of the Buyer that the present declaration is in any way in corrector if at a later stage it is discovered by the Buyer that the Service provider has engaged any such individual/firm and paid or intended to pay any amount, gift, reward, fees, commission or consideration to such person, party, firm or institution, whether before or after the signing of this contract, the Service provider will be liable to refund that amount to the Buyer. The Service provider will also be debarred from entering into any supply Contract with the Government of India for a minimum period of five years. The Buyer will also have a right to consider cancellation of the Contract either wholly or in part, without any entitlement or compensation to the Service provider who shall in such an event be liable to refund all payments made by the Buyer in terms of the Contract along with interest at the rate of 2% per annum above MIBOR rate. The Buyer will also have the right to recover any such amount from any contracts concluded earlier with the Government of India.
7. **Access to Books of Accounts:** In case it is found to the satisfaction of the Buyer that the Service provider has engaged an Agent or paid commission or influenced any person to obtain the contract as described in clauses relating to Agents/Agency Commission and penalty for use of undue influence, the Service provider, on a specific request of the Buyer, shall provide necessary information/ inspection of the relevant financial documents/information.
8. **Non-disclosure of Contract documents:** Except with the written consent of the Buyer/ Service provider, other party shall not disclose the contract or any provision, specification, plan, design, pattern, sample or any information thereof to any third party.
9. **Liquidated Damages/Penalties:** Failure to supply food in terms of quality, quantity and as per the menu indicated in Annexure-I will attract penalty. For not adhering to contractual conditions, the administration Official in -charge or competent authority of IIM Rohtak shall be free to impose monetary fine as deemed fit on the contractor. Fines imposed shall be adjusted against payment due to the contractor.
  - a) Vegetables used should be fresh and of good quality. If vegetables kept for use is found to be rotten or of poor quality, then a fine of Rs. **2,000.00** for each occasion will be imposed.
  - b) Items like Ajji-no-moto, Baking soda, colouring items etc. are banned and they should not be used. If they are found in the kitchen premises penalty of Rs. **5,000.00** for each occasion will be imposed.
  - c) Kitchen should be kept clean. If it is not kept clean, a fine of Rs. **2000.00** for each occasion will be imposed.

- d) For damages caused by the contractor to the kitchen equipment's, vessels and other items supplied by the licensor, **twice** the cost of the equipment will be recovered.
- e) Any complaint of insects cooked along with food found in any food item would invite a fine of Rs. **10,000.00** on the contractor and the food will be cooked again and served.
- f) Any complaint of soft objects like rope, soft plastic, cloth etc in food will attract a fine of Rs. **1,000.00** per complaint.
- g) Any complaint of stones / pebbles will attract a penalty on the contractor which can range between Rs. **2000.00** to Rs. **5,000.00** depending on the size of the stone/pebble per complaint.
- h) 5 or more complaints of unclean utensils in a day would lead to a fine of Rs. **2,000.00** on the contractor.
- i) If mess committee agrees that certain item of a meal was not cooked properly then a fine of Rs. **5,000.00** would be imposed on the contractor.
- j) Changes in approved menu (as per Annexure- I) of any meal without permission of Mess Committee would result in a fine of Rs. **5,000.00** on the contractor.
- k) Fine on any discrepancy (personal hygiene of workers, misbehavior by workers etc.) will lead to fine of Rs. **5,000.00** on contractor for every instance.
- l) Using of brands not mentioned in the contract without prior permission and adulteration shall invoke a hefty fine beyond the limit of any fine mentioned above and decided by the mess committee with consent of the Administration.
- (m) Severity of hygiene failure shall be assessed and decided by the mess committee and fined appropriately. In case of gross failure/negligence a severe penalty will be imposed, which could be a hefty fine as cash and/or summary termination of the Contract.
- (n) In case of food poisoning and resulting sickness of dining-in members, a fine of Rs. **5,000.00** would be imposed on the contractor and full amount of medical treatment/expenses will be reimbursed by the contractor.
- (p) Independent auditing of Mess functioning and operation will be carried out by the auditing agency hired by IIM Rohtak.
- (q) No cash transaction will be permitted to the agency/contractor towards sale of casual meal etc. from the students. The agency/contractor will be required to have positioned POS machine or through PayTM only.
- (r) Contractor will have to support in hospitality events other than the responsibilities mentioned.

**Note:- Administration Department will impose any or all of the above penalties. The contractor may appeal to the Director, IIM Rohtak for reduction/waiver of penalty. The decision of the Director, IIM Rohtak shall be final.**

10. **Termination of Contract:** The Buyer shall have the right to terminate this Contract in part or in full in any of the following cases:-

- a) The Agency shall be fully responsible for faithful compliance of the provisions of the Work Order/Agreement. Any breach or failure to perform the same may result in termination of the Work Order/Agreement and forfeiture of the security deposit as well as other legal recourse.
- b) The Company providing services is declared bankrupt or becomes insolvent.
- c) Any misconduct/misbehavior on the part of personnel deployed by the Agency will not be tolerated and such personnel will have to be replaced with suitable personnel immediately failing to comply with same will lead to termination of contract.
- d) The Buyer has noticed that the Service provider has utilised the services of any Indian/Foreign agent in getting this contract and paid any commission to such individual/company etc.
- e) The Director, IIM Rohtak reserves the right to reject any or all EoIs in whole or in part without assigning any reason thereof and decision of the Director IIM Rohtak shall be final and binding on the Agency/agencies in respect of any clause covered under the contract/EoI document.
- f) As per decision of the Arbitration Tribunal.

**11. Notices:** Any notice required or permitted by the contract shall be written in the English language and may be delivered personally or may be sent by FAX or registered pre-paid mail/airmail, addressed to the last known address of the party to whom it is sent.

**12. Transfer and Sub-letting:** The Service provider has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.

**13. Legal obligations/claims:** All claims/legal obligations arising against breach of legal obligation on account of labour law and other statutory compliances must be borne by the contracting agency/service provider. The Service provider shall indemnify the Buyer i.e. IIM Rohtak against all claims from a third party at any time on account of the infringement of any or all the rights/conditions mentioned in this proposal/EoI document and subsequently executed contract.

**14) Amendments:** No provision of this proposal/EoI document and subsequently executed contract shall be changed or modified in any way (including this provision) either in whole or in part except by an instrument in writing made after the date of this Contract and signed on behalf of both the parties and which expressly states to amend the present Contract.

#### **15) Taxes and Duties**

- a. If Proposer desires to ask for tax/duties extra, the same must be specifically stated. In the absence of any such stipulation, it will be presumed that the prices include all such charges and no claim for the same will be entertained.
- b. If reimbursement of any Duty/Tax is intended as extra over the quoted prices, the Proposer must specifically say so. In the absence of any such stipulation it will be presumed that the prices quoted are firm and final and no claim on account of such duty/tax will be entertained after the opening of EoIs.
- c. If a Proposer chooses to quote a price inclusive of any duty/tax and does not confirm inclusive of such duty/tax so included is firm and final, he should clearly indicate the rate of such duty/tax and quantum of such duty/tax included in the price. Failure to do so may result in ignoring of such offers summarily.

- d. If a Proposer is exempted from payment of any duty/tax up to any value of supplies from them, he should clearly state that no such duty/tax will be charged by him up to the limit of exemption which he may have. If any concession is available in regard to rate/quantum of any Duty/tax, it should be brought out clearly. Stipulations like, the said duty/tax was presently not applicable but the same will be charged if it becomes leviable later on, will not be accepted unless in such cases it is clearly stated by a Proposer that such duty/tax will not be charged by him even if the same becomes applicable later on. In respect of the Proposers, who fail to comply with this requirement, their quoted prices shall be loaded with the quantum of such duty/tax which is normally applicable on the item in question for the purpose of comparing their prices with other Proposers.
- e. Any change in any duty/tax upward/downward as a result of any statutory variation in excise taking place within contract terms shall be allowed to the extent of actual quantum of such duty/tax paid by the supplier. Similarly, in case of downward revision in any duty/tax, the actual quantum of reduction of such duty/tax shall be reimbursed to the Buyer by the Service provider. All such adjustments shall include all reliefs, exemptions, rebates, concession etc. if any obtained by the Service provider GST etc.
- f. If it is desired by the Proposer to ask for GST to be paid as extra, the same must be specifically stated. In the absence of any such stipulation in the proposal, it will be presumed that the prices quoted by the Proposer are inclusive of sales tax, GST Etc. and no liability of sales tax will be developed upon the Buyer.
- g. On the Proposals quoting sales tax extra, the rate and the nature of Sales Tax applicable at the time of supply should be shown separately. Sales tax will be paid to the Service provider at the rate at which it is liable to be assessed or has actually been assessed provided the transaction of sale is legally liable to sales tax and the same is payable as per the terms of the contract.

## **Part VI – Special Conditions of RFP**

1. The Proposer is required to give confirmation of their acceptance of Special Conditions of the RFP mentioned below on their original letter head which will automatically be considered as part of the Contract concluded with the successful Proposer (i.e. Service provider in the Contract) as selected by the Buyer. Failure to do so may result in rejection of Proposal submitted by the Proposer.
  - a) Arrangement for utensils/consumable/appliances/food warmers and ben-merries, crockery/serving plates, glasses, spoons etc. (as per contracting agency's requirements in order to serve the expected dining strength) will be the responsibility of the bidder/Mess contractor.
  - b) Arrangement for complete cooking and serving equipment to include storage pots/ bins, working tables, racks, shelves, vegetable cutting/ peeling machine, wet grinder, chapatti puffer, cooking burners, mixer grinder, cold storage chillers, Hand Dryers and liquid soap for hand washing area etc. will be the responsibility of the bidder/Mess contractor.
  - c) Other utensils, Gas refills, which are required to run the mess (including their safety); will have to be arranged by the contracting agency.
  - d) Regular repair and maintenance including whitewash/distempering etc. of the cook houses and the dining halls including staff rest rooms and toilets to keep them in a clean, tidy and hygienic state (except civil work) of the facilities provided has to be borne by the contracting agency.

- e) Provision of cleaning materials for utensils and maintenance of the cook houses and the dining halls including staff rest rooms and toilets to keep them in a clean, tidy and hygienic state will also be the responsibility of the contractor.
- f) Provision of required manpower (cooks, cleaners, dish washers, spot boys, managers, bearers) in adequate numbers to include standby replacements for effectively and professionally managing the mess and cleaning operations will be the responsibility of the contractor. All persons working in the mess including the replacement should have initial medical examination to declare them free from all types of infections. Thereafter a three monthly medical examination of all employees should be carried out at contractors cost. Mess managers will maintain a proper record of the same and produce when asked by the institute authorities. Contractor will ensure that necessary security clearance in terms of police verification has been carried out for all employees working in the mess.
- g) The contractor will be responsible for initial sprucing up of the mess including cook houses, dining halls, staff rest rooms and toilets to give a clean, tidy and hygienic state before starting up the operations and thereafter for ensuring to maintain them in good state. The operation of the contract will start after satisfying this condition.
- h) Contractor will be providing and maintaining adequate number of anti-insects, anti-rodents and anti pest equipment to ensure that the food is cooked and served in the mess in absolutely hygienic manner and environment during the entire contract term. Contractor will also ensure that over all standards of food in terms of taste and appeal will be of high order and only branded raw materials and spices, and high quality vegetables and ingredients are used.
- i) The contractor will ensure that only high quality stainless steel plates, serving bowls (katories), glasses, spoons, trays, jugs and other serving utensils in adequate numbers are catered for and utilized in the mess. Adequacy of the utensils can be determined by the fact that these are available in sufficient numbers when asked for by the dining members without waiting and without questions. In addition to this there should be a provision of bone-china serving and dining sets to cater for strength of approximately 150 to 200 persons on special occasions and functions as specified by the institute on day to day basis. This provision will be in addition to the 1800 strength. Contractor will be bound to ensure that all serving and dining utensils are uniform in make and of superior quality.
- j) Designated institute authorities including nominated members of student body as specified by the institute will be free to carry out full inspection of the mess and the adjunct facilities specified above, cooking conditions, staff, the raw materials as well the management of facilities in terms of hygiene and sanitation with or without prior intimation to the contractor. Administration suggestions / instructions regarding cleanliness have to be followed in true spirit and any expenditure towards these shall be borne by the contracting agency.
- k) The contractor should be able to cater for additional strength of 150-200 persons at short notice from the institute's administration and serve the same in specified location in presentable manner. If such strength exceeds beyond 200 then the contractor will be given adequate and mutually acceptable notice. Payment for such catering will be made on mutually agreed terms as per the menu. Normal meals with routine menu will be paid for by the admin/ persons requesting at the contractual rates. Institute employees dining in the mess will pay at the contractual rates on pro-rata basis for number of meals served to them.
- l) Contractor should also be prepared to run other existing mess/ messes at the institute in case there is a break in contract with other contractors or additional mess if started at the institute, with similar terms and conditions without going into a separate elaborate contract on additional strength basis in the facility operation in his/her ambit or additional facility in the campus. Mutually agreeable terms and conditions in the form of a contract document may be signed for the same giving reference of the existing contract.
- m) The mess staff will not directly or indirectly involve in an argument or manhandling with any of the dining members including employees of the institute. This could lead to debarring of employees from

entering the institute as well as police action if required. It may also have a serious bearing on the contract. Any misbehavior or misdemeanor by the students or employees will be reported to the institute's administration by the senior most manager of the contractor.

- n) Similarly, unhygienic conditions including worms/insects and foreign particles found in the food will carry very severe contractual/ financial penalties as specified ahead.
- o) Safety of the property of the institute against any misappropriation or damage by any employee of the contractor will be contractor's responsibility and will be made good by him. All institute provided equipment in the mess (furniture, fixtures and other movable property such as water coolers as also immovable property) will be used and managed appropriately by the contractor. In addition contractor will solely be responsible for safe handling of all equipment with in the mess premises to ensure that there is no injury or loss of life of his own employees or the dining members as also any in state employee.
- p) In case of any loss or damage to the existing infrastructure, the contractor will have to replace the lost items / carry out necessary repair in accordance with the instructions of the Administration Department.

2. The successful contractor has to maintain the premises including kitchen and surrounding areas of the hostel mess. The mess will be managed by the agency in totality i.e., cooking/serving staff, preparation of food/snacks, procurement of raw material (fresh & dry ration) preparation of menu and serving of food on time.

3. Breakfast, Lunch, Evening Snacks and Dinner as per given schedule) need to be served as per the basic **menu attached** or with modification if required and mutually agreed (during contract period) by the contracting agency & IIM Rohtak authorities.

#### **1. Special terms & conditions of Service contract:**

- a) The Electricity consumed for the kitchen, store room, rest room and the wash area will be charged as per prevalent rates of IIM Rohtak. Running water in the kitchen will be metered being used by the contractor.
- b) Successful agency/contractor would be required to deposit an amount of towards performance bank guarantee deposit at the time of award of contract within stipulated time if his / her offer is accepted. In case of premature termination of the contract by either side, the contractor shall be forfeited the security deposit.
- c) Dispute: In case of any dispute between the Institute and the Service Provider, the matter will be referred to Director and the decision of the Director, IIM Rohtak will be binding on the contractor/service provider.
- d) Statutory Requirement/obligation: All statutory rules like Minimum Wages (EPF) Act, ESI Act + EPF Act, etc., as applicable for engagement of labours on daily wage are to be followed strictly as per Government norms.
- e) In case of failure to comply with the above statutory Rules, Acts, the authorities shall have the right to impose the penalty or cancel the contract.
- f) The contractor shall not assign, sublet or part with the possession of the premises and properties of the Institute therein or any part thereof under any circumstances.
- g) The contractor shall not appoint any sub-contractor to carry out any obligation under this Contract.
- h) The contractor shall vacate the leased premises with the all fixtures, furniture etc., which are institute properties in good and tenable conditions at the termination of the contract.
- i) The contractor shall not make or permit any construction or structural alteration of additional fitting inside the premises of the work place without prior written approval of the authorities of IIM Rohtak.

- j) The security deposit will be returned within three months after the end of the contract period without interest if there are no pending issues or penalties against the contractor in any form/at any stage.
- k) Three months' notice is required from the contractor for the termination of the contract service if such a condition arises during the contract period.
- l) If the contractor and/or his team and also functioning of the mess is not up to the mark or, the quality of the food is below standard or unhealthy or unhygienic, then Institute is empowered to terminate the contract with a short notice of one week. The administration opinion is final so far as the food quality / mess management is concerned.
- m) In case of unsatisfactory performance / any dispute whatsoever / labor dispute/ emergency condition or any other reason as deemed fit by the Management Committee, the contract can be cancelled at the sole discretion of the Director IIM Rohtak.
- n) Hygiene, overall cleanliness of surrounding, kitchen and the food, raw materials, ingredients are to be of good quality. Clean, fresh, nutritious, hygienic and edible food has to be served. Any type of COOKED FOOD shall not be stored / preserved / re-served after meals. Not following Administration suggestions / instructions in above matters shall be considered as violation of terms and conditions of contract and shall invite penalty for the same (up to 10% of monthly bill).
- o) The mess utensils are to be cleaned with hot water using appropriate detergent powder/soap after every meal.
- p) Contractor shall be solely responsible in case of incidence/s of food poisoning etc. and shall bear the complete expenditure in all respect arising out of this for medical treatment of the hostel inmates. In addition, penalty may be imposed on the contractor as decided by the Institute authorities or administration for such incidence/s.
- q) The Contractor shall use only branded raw materials and best quality for preparing the food. Brands of certain mess items are given. A quality control Team will check all materials brought to the mess as well as cooking practices. In the event of the quality of the food served being poor or not adhering to contractual conditions, the Hostel management will be free to impose monetary fine as deemed fit on the contractor. Such fines imposed will be adjusted against the payments due to the contractor. The Institute shall pay only the approved daily rate per student for the entire contract period for one year.

**MESS CONSUMABLE ITEM**

Salt  
 Ketchup  
 Oil (Sunflower)  
 Oil (Mustard)  
  
 Atta  
 Instant Noodles  
 Flavoured fruit drinks  
 Butter/Paneer  
 Cornflakes  
 Jam  
 Tea  
 Coffee  
 Rice  
 Bread  
 Milk  
 Pickles

**PERMITTED BRAND/MANUFACTURER LIKE**

Tata/ Aashirvaad/ Catch  
 Maggi/ Kissan/Cremica/Tops  
 Sunrich/Nutriorg/Dhara/Fortune  
 Dhara/ Fortune/Dabur  
**{Use of Hydrogenated (Vanaspati) oil is prohibited}**  
 Ashirvaad/Shaktibhog/Nature Fresh/Fortune/Rajdhani  
 Maggi/Top Ramen  
 Rasna/ Rooh-afza/Real/Tropicana  
 Amul/Ananda/Mother Dairy  
 Kellogg's/Bagrry's/Nature Land Organics'  
 Kissan /Nature Land Organics  
 Brook bond/ Lipton/Tata  
 Nescafe/ BRU  
 Daswat/ Taj Mahal/ India Gate ( for Special Dish)  
 Modern/ Britannia  
 Amul Diary/ Mother Diary  
 Priya/ Mother's / Nilons

**Note-**The contractor may use any other approved brands only if permitted by the Mess Committee, in writing. In such case the contractor will submit two or three reputed brands for each grocery item and the warden and mess committee will select the brands for cooking.

**r). All- inclusive daily rate (inclusive of fuel cost, cost of procurement of rice, wheat and all other provisions, vegetables, fruits, unloading and loading, transportation, storage, labour, all statutory taxes including service tax, duties and levies etc. and fluctuations in the rates of the commodities) per student should be quoted in the EoI.** The Institute will not be liable to pay any other charges for the catering services provided. **19 Kg capacity Gas cylinders permitted for Commercial use will be managed by the contractor.**

**It is the sole responsibility of the contractor to get the refills from the gas company to run the mess on his own cost by considering lead time to avoid stock out situations. Any fluctuations in the Gas price must be absorbed by the Contractor only.**

**s). When circumstances warrant, contractor should cater for large number of students/staff members at very short notice. Similarly, fluctuations in strength during vacation/lean periods shall have to be accommodated.**

**t). Monthly payment to the contractor will be made by the Institute duly certified by Mess Committee/Administration after submission of actual mess bill including copies of all statements, taxes paid for the period.**

**u). The contractor and his workers must behave politely with hostel inmates. The contractor and his team, under any circumstances should not involve in arguments with the boarders of the mess. In case of such situations/ under emergency, the Contractor should intimate immediately to the Administration Department.**

**v). Mess workers and cooks should be healthy and medically fit. They are required to have a regular check up with the institute Medical Officer. If any mess worker is found medically unfit, he may not be given permission to continue his duties and mess contractor has to replace him immediately without fail. w). Persons shall be deputed to act as supervisors to check the overall maintenance of the premises and proper uses of the materials.**

**x). Mess Contractor or his representative manager is required to remain present in the mess when the food is served in the mess.**

**y) Smoking / drinking liquor etc. is strictly prohibited in the Institute premises.**

**z) Storage / consumption of any alcoholic drink / liquor are strictly prohibited. The contractor shall not serve any of such substance / drink in mess / hostel. Smoking, consuming gutka, tobacco etc. is also prohibited in mess premises.**

**aa). Employment of child labour (as per norms) is totally prohibited. It is the responsibility of the Contractor to comply with all formalities of labour office including obtaining necessary labour license.**

**ab). The employees of the contractor should wear uniform along with a name tag.**

**ac). All expenses related to the functioning of the employees engaged by the Contractor shall be in the scope of the Contractor.**

**ad). The Contractor is solely responsible for the payment of minimum wages for their employees as per of the Government norms and deductions towards E.P.F. and E.S.I. The record of duty hours and pay structure should**

be maintained as per rules for inspection by authorized government personnel and Institute and for meeting other statutory and non-statutory benefits/obligations. A copy of the all statutory levies paid by the contractor should be submitted to the Administration Department.

**ae). The contractor should submit the proof of payment of statutory/non- statutory benefits such as ESI/EPF etc. to the persons employed by him every month along with mess bill claims, otherwise bills will not be paid.**

af). Contractor shall provide light food to the sick student/s during his/their sickness period and no extra charge will be paid for the same.

ag). The Director IIM Rohtak reserves the right to reject any/all the EoI without assigning any reason therefore.

ah). Institute reserves the right to negotiate the rate, if required.

ai). Hostel Management Committee/Administration Department will monitor and evaluate the performance of the contractor. Grading of the contractor is done by the students based on quality, quantity, hygiene etc. Continuous bad performance will result in termination of contract. Non- compliance with the menu and serving of unhygienic food will result in instant monetary fine.

aj). The AMC charges for the electric gadgets and gas at the mess have to borne by the caterer/contractor at the rates fixed by the company approved by the Administration Department.

ak). Contractor must make his own arrangements for housekeeping of the dining and kitchen area allotted and disposal of the kitchen and dining waste material. House- keeping of common areas shared by the contractor must be done by the contractor itself.

**2. Performance Guarantee:** The Proposer will be required to furnish a Performance Guarantee by way of

**Bank Guarantee through a public sector bank or a private sector bank authorized to conduct government business for a sum (as mentioned in tender document) within 30 days of receipt of the confirmed order/Signing of contract agreement.** Performance Bank Guarantee should be valid up to 60 days beyond the expiry of contract period. The format form for PBG deposit will be provided by the stores and purchase office of the institute on request.

**3. Payment Terms** - It will be mandatory for the Proposers to indicate their bank account numbers and other relevant e-payment details so that payments could be made through ECS/EFT mechanism instead of payment through cheques, wherever feasible. A copy of the model mandate form prescribed by RBI to be submitted by Proposers for receiving payments through ECS is available on Institutes website and can be given on request. Bills for the completed/provided work/services will be cleared on monthly basis after verification from the Official in-charge of IIM Rohtak.

**4. Advance Payments:** No advance payment(s) will be made in any case and only monthly payment to the contractor will be made by the Institute after due verification & authentication by Mess Committee subject to submission of actual mess bill/invoice in originals including copies of all statements, taxes paid for the period.

**5. Fall clause** - If at any time, during the said period the Service provider reduces the service charge/sale price, sells or offer to sell such services to any person/organisation including the Buyer or any Dept., of central Govt. or any department of the State Government or any Statutory undertaking of the Central or state Government as the case may be at a price lower than the price chargeable under the contract, the

shall forthwith notify such reduction or sale or offer of sale and the price payable under the contract for the services of such reduction of sale or offer of the sale shall stand correspondingly be reduced at the earliest.

6. **Jurisdiction** - Disputes, if any, shall be subject to the jurisdiction of Courts at Rohtak. Any other Jurisdiction mentioned in the quotation/tender or invoices or any other documents shall have no legal sanctity.
7. **Risk & Expense clause** – Should the services or any instalment thereof not be delivered within the time or times specified in the contract documents, or if sub-standard service is made in respect of the services or any instalment thereof, the Buyer shall after granting the Service provider 05 days or as permitted by the competent authority to cure the breach, be at liberty, without prejudice to the right to recover liquidated damages/penalty as a remedy for breach of contract/service conditions, to declare the contract as cancelled either wholly or to the extent of such default.

#### 8. **Force Majeure Clause**

- a. Neither party shall bear responsibility for the complete or partial non-performance of any of its obligations (except for failure to pay any sum which has become due on account of receipt of goods under the provisions of the present contract), if the non-performance results from such Force Majeure circumstances as Flood, Fire, Earth Quake and other acts of God as well as War, Military operation, blockade, Acts or Actions of State Authorities or any other circumstances beyond the parties control that have arisen after the conclusion of the present contract.
- b. In such circumstances the time stipulated for the performance of an obligation under the present contract is extended correspondingly for the period of time of action of these circumstances and their consequences.
- c. The party for which it becomes impossible to meet obligations under this contract due to Force Majeure conditions, is to notify in written form the other party of the beginning and cessation of the above circumstances immediately, but in any case not later than 05 (Five) days from the moment of their beginning.
- d. Certificate of a Chamber of Commerce (Commerce and Industry) or other competent authority or organization of the respective country shall be a sufficient proof of commencement and cessation of the above circumstances.

9. **Quality:** The quality of the services/goods delivered according to the present contract shall correspond to the standards required by the institute for same services or specifications enumerated as per RFP and shall also include therein modification to the services suggested by the Buyer. Such modifications/improvements will be mutually agreed to. The Service provider confirms that the services to be supplied under this Contract shall be up to the mark.

### **Part VII – Evaluation Criteria & Price Proposal issues**

#### 1. **Technical Evaluation Criteria** - The broad guidelines for evaluation of Proposals will be as follows:

##### **General**

- a) Only Trained/Experienced manpower will be required to be deployed for management of Hostel Mess of Boys' Hostel such as Cook, Assistant Cook, Head Cook, Helper, Washer and Mess Manager etc. preferably male above the age of 18 years only.
- b) Tentative period: Minimum one year and extendable further with mutual consent of both the parties and will be subject to satisfactory performance of the staff deployed and the agency as well.

- c) Mess operation schedule: 7.30 a.m. to 9:00 p.m. Hrs. (preparation of Breakfast, Lunch and Dinner and tea with snacks once a day)
- d) The vendor/agency has to be responsible for procurement of dry/fresh ration items, cooking/preparation of food and arrangement of food counters in a buffet system for dining-in strength (students and other persons) on time for every meal as per menu and schedule given. Table serving will be required occasionally.
- e) Meals timings will be required to be maintained.
- f) All Utensils for cooking and serving the food will be provided by the vendor/agency awarded the work
- g) Dining Table and Chairs in the dining hall will be provided by the Institute.
- h) Expected number of dining-in persons is around 1800 per month for which the meals are required to be prepared during academic sessions.
- i) Payment shall be made by the Institute on monthly basis after submission of bills by 5th of every month subject to bills submitted are in order i.e., statutory compliance etc.
- j) Electricity and water charges will be levied towards consumption of appliances put in use by the vendor/agency.
- k) Housekeeping and cleaning services of cooking and dining area will be the responsibility of vendor/agency.

**Experience Criteria:**

- a) The prospective agency should have successfully carried out catering services in Organization/Educational Institutions such as in IIMs/CABs/CFTIs for not less than 500 persons/users on a normal working day in a single unit for a continuous period of two years during the last seven years.
- b) **The agencies having experience only in the cafeteria (snacks & beverage services) will not be considered.**
- c) Bidders should have at least one contract at a unit should be not less than Rs. 10 Lac per month on a daily operation.
- d) For the purpose of value of work, the value of operating an Industrial/Academic Organization/Establishment Canteen alone will be considered.
- e) The time period of seven years shall be reckoned (If required).
- f) The Proposer/Bidder/Agency should have at least three years of continuous experience of mess management services in any of the IIMs.
- g) The bidder should have minimum 3 years of Mess operation experience in Educational Institutes with billing of Rs. 10 Lakh per month.

**Financial Criteria**

- a) The Tenderer should have minimum seven years' experience in doing similar nature of work and have successfully completed the same in Regulatory bodies, Large Educational /Research Institutions of National repute, Universities run by Central Government / State Government Departments, Public or Private Sector Companies / Undertakings, Autonomous Bodies and Critically Sensitive Establishments. In support of this, tenderer should upload online the copy of such work orders along with satisfactory completion certificates issued from at least five or more clients.

- b) The average annual turnover of the agency during last three years should be at least 2.5 Crore or more.
- c) The financial net worth of the agency shall not be negative during last three financial years.
- d) The Tenderer should meet any one of the three criteria as under:
  - i. Should have successfully completed ONE similar work of value equal to Rs. 6.40 Crores or more from any Public Sector Company / Public Sector Bank / Central or State Government Undertaking / Autonomous Institute / Corporate Establishment / Critically Sensitive Establishments of repute. Attach Certificate of Experience and Satisfactory Completion of work awarded from concerned Establishments /Companies.

OR

Should have successfully completed TWO similar works of value equal to Rs. 4.80 Crores each or more each from any Public Sector Company / Public Sector Bank / Central or State Government Undertaking / Autonomous Institute / Corporate Establishment / Critically Sensitive Establishments of repute. Attach Certificate of Experience and Satisfactory Completion of work awarded from concerned Establishments / Companies.

OR

Should have successfully completed THREE similar work of value equal to Rs. 3.20 Crores each or more from any Public Sector Company / Public Sector Bank / Central or State Government Undertaking / Autonomous Institute / Corporate Establishment / Critically Sensitive Establishments of repute. Attach Certificate of Experience and Satisfactory Completion of work awarded from concerned Establishments / Companies.

### **Ranking System**

- a) **Technical evaluation will have Single Stage** - Based on the attributes scored (**60% or above of the base index**) as per Part – IV Para 2. The Technical Proposals, which fulfills the above experience and financial criteria, shall be ranked as per the ranking system of awarding points for each attribute. The total highest score secured by any of the bidders will be the BASE INDEX. Only those agency, who secured 60% or above of the BASE INDEX, will be considered for further evaluation, the details of ranking system are given in Part-IV Para 2 above. The proposer/bidder may be called for presentation regarding the services to be rendered in front of the committee duly constituted, should it become necessary at any stage during the tendering process.
- b) The agencies shall **submit documentary evidence in support of the above pre-qualification criteria.** Proposals with all information and supporting documents by way of copies of work orders and audited balance Sheets, including Profit & Losses Statement, Annual Turnover Statement, latest Income tax Certificate, etc. to establish their credentials and track record for fulfilling the experience, financial and ranking system requirements, alone will be considered.
- c) For the purpose of ascertaining the experience and financial criteria, the experience and financial of the proposing entity shall alone be taken in to consideration.
- d) There shall not be any case or charge under investigation/enquiry/trial against the agency, nor convicted in a Court of Law nor suspended/black listed by any organization on any grounds.
- e) IIM Rohtak reserves the right to use in-house information/procedure for assessment of capability of 27 agency. The decision of IIM Rohtak regarding the EoI will be final and binding.

- f) If the performance of the agency is/has been found to be unsatisfactory for any reasons including defaulting in meeting statutory requirements, poor services, in any organization, including IIM Rohtak, then IIM Rohtak reserves the right to reject the Proposals submitted by such agency.
- g) Joint ventures / Consortium based offers will not be accepted.
- h) Pre-proposal site inspection, queries and discussion can be made any time during working days/hours (9.00 a.m. - 5.30 p.m.) from **Feb 03, 2026 to Feb 17, 2026** except Saturdays/Sundays/Holidays.
- i). Agency shall ensure submission of complete information / documents at the first instance. IIM Rohtak reserves the right to complete the evaluation based on the details furnished by the agency without seeking any subsequent additional information. Proposals not in compliance with EoI conditions or with incomplete information / documents are liable for rejection.

**2. Commercial Evaluation Criteria** - The broad guidelines for evaluation of Proposals will be as follows:

- a. Only those Proposals will be evaluated which are found to be fulfilling all the eligibility at both stages and qualifying requirements of the RFP, both technically and commercially.
- b. In respect of Two-Proposal system, the technical Proposals forwarded by the Proposers will be evaluated by the Buyer with reference to the specifications/service terms/characteristics as mentioned in the RFP (Part –IV, Para-2). The compliance of Technical Proposals would be determined based on the parameters specified in the RFP. The Price Proposals of only those Proposers will be opened whose Technical Proposals would clear the technical evaluation at both stages.
- c. The Lowest Proposal will be decided upon the lowest price quoted by the particular Proposer as per the Price Format given at Para 2 below. The consideration of taxes and duties in evaluation process will be as follows:
  - i. In cases where only indigenous Proposers are competing, all taxes and duties (including those for which exemption certificates are issued) quoted by the Proposers will be considered. The ultimate cost to the Buyer would be the deciding factor for ranking of Proposals.
  - ii. In cases where both foreign and indigenous Proposers are competing, following criteria would be followed –
    - In case of foreign Proposers, the basic cost (CIF) quoted by them would be the basis for the purpose of comparison of various EoIs.
    - In case of indigenous Proposers, excise duty on fully formed equipment would be offloaded.
    - Sales tax and other local levies, i.e. octroi, entry tax etc. would be ignored in case of indigenous Proposers.
- d. The Proposers are required to spell out the rates of duties/taxes etc. in unambiguous terms; otherwise their offers will be loaded with the maximum rates of duties and taxes for the purpose of comparison of prices. If reimbursement of duties/taxes is intended as extra, over the quoted prices, the Proposer must specifically say so. In the absence of any such stipulation it will be presumed that the prices quoted are firm and final and no claim on account of such duties will be entreated after the opening of EoIs. If a Proposer chooses to quote a price inclusive of any duty and does not confirm inclusive of such duty so included is firm and final, he should clearly indicate the rate of such duty and quantum of excise duty included in the price. Failure to do so may result in ignoring of such offers summarily. If a Proposer is

exempted from payment of Customs duty / Excise Duty / GST duty up to any value of supplies from them, they should clearly state that no excise duty will be charged by them up to the limit of exemption which they may have. If any concession is available in regard to rate/quantum of Customs duty /Excise Duty / GST, it should be brought out clearly. Stipulations like, excise duty was presently not applicable but the same will be charged if it becomes leviable later on, will not be accepted unless in such cases it is clearly stated by a Proposer that excise duty will not be charged by him even if the same becomes applicable later on. In respect of the Proposers who fail to comply with this requirement, their quoted prices shall be loaded with the quantum of excise duty which is normally applicable on the item in question for the purpose of comparing their prices with other Proposers. The same logic applies to Customs duty and GST also.

- e. In import cases, all the foreign quotes will be brought to a common denomination in Indian Rupees by adopting the exchange rate as BC selling rate of the State Bank of India on the date of the opening of Price Proposals.
- f. If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price will prevail and the total price will be corrected. If there is a discrepancy between words and figures, the amount in words will prevail for calculation of price.
- g. The Buyer reserves the right to evaluate the offers received by using Discounted Cash Flow method. In case cash flow involves more than one currency, the same will be brought to a common denomination in Indian Rupees by adopting exchange rate as BC selling rate of the State Bank of India on the date of the opening of Price Proposals.
- h. **The Lowest reasonable, economical & acceptable Proposals (i.e. for items & services, as mentioned in Part-VII Para 3 of this RFP/proposal document)** will be considered further for placement of letter of award/supply Order after complete clarification and price negotiations as decided by the Buyer. The Buyer will have the right to award contracts to different Proposers for being lowest in particular items, if situation desires. The Buyer also reserves the right to do apportionment of quantity, if it is convinced that Lowest Proposer is not in a position to supply full quantity in stipulated time.
- i. Any other criteria as applicable to suit a particular case.
- j. Rates must be quoted in Indian rupees in import cases, all the foreign quotes will be brought to a common denomination in Indian Rupees by adopting the RBI/SBI/GOC declared exchange rate.

**3. Price Proposal Format:** The Price Proposal Format is given below and Proposers are required to fill this up correctly with full details: -

Sl. No.	Item/Service required description	Denomination	Approximate dining strength per day	Per month Per head dining charges ( Excl. applicable taxes) (as per Menu)	Applicable tax/ GST@ __ %	Per month per head dining charges (Incl. applicable taxes) (as per menu)
1.	Full day dining (i.e. breakfast, Lunch, Evening tea with snacks and Dinner as per approved and attached menu) for each boarder/ student/ per head	Each student/ head	1800 Nos	<b>To be quoted on Financial proposal only</b>		

**Note/Caution:** All compulsory charges/wages/taxes as per Govt. of India/Govt. of Haryana or any other Govt. regulatory body must be paid to all personnel deployed by the contracting agency/company, failing to comply with the same will lead to cancellation of contract with forfeiture of security deposit and legal action against the contracting agency/company without any explanation by the competent authority of Indian Institute of Management, Rohtak, PIN-124010 (Haryana) India.

Seal and Sign. of Proprietor/ Auth. Signatory/Proposer

**Chief Administrative Officer**

**Date:** .....

**Check list –**

1. Tender Processing Fee of Rs. 5900/- (No-refundable) and EMD as mentioned in tender document in online mode NEFT/RTGS etc. (Transaction Proof must be attached/uploaded with technical proposal).
2. Scanned copy of Proposal / Tender document duly signed & stamped with same ink on each page.
3. Self-attested copy of all relevant supporting documents to prove credentials including Power of Attorney, as applicable. (To be attached with technical proposal, refer full RFP specially Part-II, IV & V)
4. Online submission of Technical proposal and commercial proposals with clear marking of EoI No. and date of opening.
5. Covering/Forwarding letter of both Proposals (technical and financial) must be on (separate for each proposal) original letter head of the company duly ink signed and stamped with company seal be uploaded.

## **PART-VIII**

### **SELF-DECLARATION – NO BLACKLISTING**

(Date)

**Chief Administrative Officer  
Indian Institute of Management Rohtak  
Sunaria, Rohtak-124010 (Haryana)**

Dear Sir/Madam,

In response to the Tender Document for Selection of ***Catering and Mess Management Services*** Provider for IIM Rohtak, I/ We hereby declare that presently our company/firm ineligible for corrupt & fraudulent practices either indefinitely or for a particular period of time by any State/ Central Government/ PSU/Autonomous Body.

We further declare that presently our Company/ firm \_\_\_\_\_ is not blacklisted or debarred and not declared ineligible for reasons other than corrupt & fraudulent practices by any State/ Central Government/ PSU/ Autonomous Body on the date of Bid Submission including violation of relevant labour laws.

If this declaration is found to be incorrect then without prejudice to any other action that may be taken, our security may be forfeited in full and the bid, if any to the extent accepted may be cancelled at any stage and the contract may be terminated and we shall be barred from bidding in future against any other tender.

Thanking you,

Place: \_\_\_\_\_ Signatures \_\_\_\_\_

Date: \_\_\_\_\_ Name \_\_\_\_\_

Seal of the Organization \_\_\_\_\_

## **PART – IX**

### **PLEDGE OF COMPLIANCE**

(To be given on original letterhead of the company/firm by the legal owner/authorized signatory of the company/firm)

I, .....full name,  
designation....., acting on behalf of  
M/s.....Company/Agency name & Registered  
office's full **address**.....,  
which is an applicant for the tender "**OUTSOURCING OF CATERING AND MESS MANAGEMENT SERVICES**" vide EoI no **IIM-R/ADMIN/OTE/2025-26/01 dated Feb 03, 2026** to the **Indian Institute of Management Rohtak** (Management City, NH-10, Southern Bye-pass, Sunaria, Rohtak PIN- 124010) hereby undertake that I/We have no criminal antecedents, never declared bankrupt, never black listed by any Govt./PSU/Autonomous dept./agency/body and we shall abide by all terms and conditions mentioned in this EoI document and subsequently issued work order/Agreement against the said EoI / Enquiry. In the event of any breach of terms and conditions of this EoI and subsequently issued work order/agreement against the said EoI enquiry during the entire period of contract, we shall take the full responsibilities of any loss incurred by my agency/company employees/representatives by their negligence to IIM Rohtak including financial, time and reputation as assessed by competent authority of IIM Rohtak and my company/agency will fully compensate to IIM Rohtak for all such losses without ensuing any legal process.

Company's Official seal .....

Signature .....

Place: .....

Full name: .....

Date: .....

Address: .....

.....

Pin .....

Contact No. .....

Email ID. .....

ANNEXURE-I

DETAILS OF MENU FOR WHICH PRICE/CHARGES TO BE QUOTED

(FOR OUTSOURCING OF CATERING AND MESS MANAGEMENT SERVICES)

		MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
	Beverages	Tea, Coffee, Milk, Bournvita	Tea, Coffee, Milk, Bournvita					
	Breads	Brown Bread, Butter, Jam	Brown Bread, Butter, Jam					
<b>BREAKFAST</b>	Comflakes	Choos	Comflakes	Comflakes	Choos	Comflakes	Comflakes	Choos
	Fruits	Seasonal cut fruits 1 bowl	Seasonal cut fruits 1 bowl					
	Egg Dish	Masala Omelette- 2 eggs	Boiled eggs- 2	Bhaji	Boiled eggs -2	Masala Omelette - 2 eggs	Boiled eggs- 2	Bhaji
	Main Dish	Idli	Methi Paratha	Uttapam	Aloo Pyaz Paratha	Medu Vada	Dhaniya Methi Paratha	Masala Dosa
		Sambhar+Coconut Chutney	Mattar Sabzi	Sambhar+Coconut Chutney	Curd + Pickle	Sambhar+Coconut Chutney	Chana Masala Sabzi	Sambhar+Coconut Chutney
	Daal	Dal Makhani	Lauki Chana Dal	Ahar Dal	Urad Dal	Urad Dal	Toor Dal	Toor Dal
	Gravy	Mix Veg	Aloo ki Sabzi	Chicken chili	Pethal Lauki	Kadi Palode	Amritsari Chole	Soya Chapa
	Dry veg	Rice	Steamed Rice	Veg Manchurian	Jeera Aloo	Steamed rice	Steamed rice	Chocolate Icecream/Butter Scotch
	Curd item	Boondi Raita	Plain Dahi	Fried Rice	Jeera rice	Jeera rice	Veg biryani + Chicken biryani	Veg biryani + Chicken biryani
	Breads	Roti	Puri	Pineapple Raita	Cucumber Raita	Mini Raita	Chaat	Mix veg raita
	Salad	Kachumber Salad	Green salad	Sprouts salad	Kachumber Salad	Boiled chana salad	Roti	Roti
	Drinks	Tea, Coffee, Milk, Bournvita	Tea, Coffee, Milk, Bournvita					
<b>SNACKS</b>	Breads	Brown Bread, Butter, Jam	Brown Bread, Butter, Jam					
	Main snack	Aloo Toast / Aloo Bonda	Chana Masala	Veg Macaroni / Pasta	Namkeen Seaweed	Pav Bhaji	Chowmein /Veg Maggi	Samosa
	Side item	Green+Milk Chutney	Diced Onion + Lemon	Ketchup	Ketchup	Diced Onion + Lemon	Ketchup	Green+Milk Chutney
	Daal	Chana Dal fry		Rajma	Dal Palak	Mir Dal	Lehsuni Dal	Masoor Dal fry
	Gravy	Kadhai Chicken	Kaala Chana			Butter Chicken		
	Dry veg	Kadhai Paneer	Aloo Baati / Lobia	Aloo soyabean/ Jeera Aloo	Veg kofta/ Sarsso ka Saag	Panner Butter Masala	Methi Aloo Baigan Bharta	Aloo Matar ki sabji/Aloo Gajar Matar
	Rice	Veg Pulao	Steamed rice	Steamed rice	Steamed rice	Jeera rice	Steamed rice	Jeera rice
	Breads	Roti	Roti	Roti	Roti	Roti	Roti	Roti
	Salad	Green salad	Green salad	Green salad	Green salad	Green salad	Green salad	Green salad
	Sweets	Kheer/ Coconut Ladoo	Sweet boondi / Gajar halwa	Moong Dal / Sooji Halwa	Vanilla Icecream/Strawberry	Besan Barfi	Jalebi	Gulab Jamun

## **Clauses**

- 1.** Vegetable dishes should be changed in main course as per the season.
- 2.** Items like salt, sugar, chat masala, pickle to be kept for every meal.
- 3.** Lemon (unlimited) to be provided for lunch and dinner daily.
- 4.** Optional items (denoted by '/') to be made on weekly rotation basis.
- 5.** Combination items (denoted by '+') to be made together for same meal.
- 6.** Ketchup, bournvita, coffee powder to be prepared daily for breakfast and evening snacks daily.
- 7.** Breads should be served hot, fresh and soft.
- 8.** Salad will contain lemon, green chilly, onion and any 2 from tomato, cucumber, raddish, carrot.
- 9.** Sprout salad means sprout mixed with chopped onion, tomato, and cucumber.
- 10.** Menu revisions to be made after every 90 days.
- 11.** Some items can be changed in the menu based on the dining-in members review.



## **FINANCIAL PROPOSAL**

**INDIAN INSTITUTE OF MANAGEMENT ROHTAK**  
**Management City, NH-10, Southern By-pass,**  
**Sunaria, Rohtak, Haryana-124010**  
**Phone: 01262-228503**

### **Open Tender Enquiry**

**For**

**“Tender for Outsourcing Catering and Mess Management Services at IIM Rohtak Campus at Sunaria, Rohtak” Title of RFP (IIM-R/ADMIN/OTE/2025-26/01 dated Feb 03, 2026)**

**Tender Processing Fee: Rs. 5900/- (Rupees Five Thousand Nine Hundred only) Compulsory & Non-refundable in all cases, should be submitted online (IMPS/NEFT/RTGS) to Account No. 252201000421, Bank-ICICI Bank, IIM Rohtak Branch, IFSC- ICIC0007244, in favor of “Indian Institute of Management Rohtak”. (A proof should be attached as scan copy along with technical bid).**

**Last Date of Online submission of filled tender to IIM Rohtak: Feb 24, 2026 up to 1100 Hrs**

**(Scanned copy (PDF format) of the complete tender document is to be uploaded online after duly filled and signed using same color ink on all pages by Auth. Signatory/Proprietor with company's seal stamped on each page).**

**PART- X**

**ALL DETAILS, TERMS AND CONDITIONS AS MENTIONED IN TECHNICAL PROPOSAL/RFP ARE SAME AND ARE ALSO APPLICABLE FOR FINANCIAL PROPOSAL/RFP**

**1. Price Bid Format:** The Price Proposal Format is given below and proposed are required to fill this up correctly with full details: -

Sl. No.	Item/Service required description	Denomination	Approximate dining strength per day	Per month Per head dining charges ( Excl. applicable taxes) (as per Menu)	Applicable tax/ GST@__%	Per month per head dining charges (Incl. applicable taxes) (as per menu)
1.	Full day dining (i.e. breakfast, Lunch, Evening tea with snacks and Dinner as per approved and attached menu) for each boarder/ student/ per head	Each student/ head	1800 Nos			

**Note/Caution:** All compulsory charges/wages/taxes as per Govt. of India/Govt. of Haryana or any other Govt. regulatory body must be paid to all personnel deployed by the contracting agency/company, failing to comply with the same will lead to cancellation of contract with forfeiture of security deposit and legal action against the contracting agency/company without any explanation by the competent authority of Indian Institute of Management, Rohtak (Haryana) Indian PIN-1240 10.

Seal and Sign. of Proprietor/ Auth. Signatory/Proposer

Chief Administrative Officer  
IIM Rohtak

**Check list –**

1. Proposal processing fee of **Rs. 5900/- and EMD as mentioned in tender document** in online mode such as **(Proof must be attached/uploaded with technical proposal in originals).**
2. Proposal/Tender document should be signed & stamped on each page.
3. Self-attested copy of all relevant supporting documents to prove credentials including power of Attorney, as applicable. **(To be attached with technical proposal, refer full RFP specially Part-II to V)**
4. **Technical proposal and commercial proposals must be submitted separately in online mode. No proposal is required to be submitted offline.**
5. Covering/Forwarding letter of both proposals (technical and financial) must be on **(separate for each proposal)** original letter head of the company duly ink signed and stamped with company seal be submitted/uploaded.

**Part- XI**

Pre-Integrity Pact Clause: An “Integrity Pact” would be signed between the IIM Rohtak and the Bidder for purchase (If required). This is a binding agreement between the Buyer and Bidders for specific contracts in which the Buyer promises that it will not accept bribes during the procurement process and Bidders promise that they will not offer bribes. Under this Pact, the Bidders for specific item/services or contracts agree with the Buyer to carry out the procurement in a specified manner. The Format of Pre-Integrity Clause will be as per the prescribed format will be provided on request (If required). The essential elements of the Pact will be as follows:

- a. A pact (contract) between the IIM Rohtak, “the authority or the “principal” and those companies submitting a tender for this specific activity (The Bidder”);
- b. An undertaking by the Principal that its officials will not demand or accept any bribes, gifts etc., with appropriate disciplinary or criminal sanctions in case of violation;
- c. A statement by each Bidder that it has not paid, and will not pay, any bribes;
- d. An undertaking by each Bidder to disclose all payments made in connection with the Contract in question to anybody (including agents and other middlemen as well as family members, etc., of officials); the disclosure would be made either at the time of submission of Bids or upon demand of the Principal, especially when a suspicion of a violation by that Bidder emerges;
- e. The explicit acceptance by each Bidder that the no-bribery commitment and the disclosure obligation as well as the attendant sanctions remain in force for the winning Bidder until the contract has been fully executed.
- f. Undertaking on behalf of a Bidding company will be made “in the name and on behalf of the company’s Chief Executive Officer”.
- g. The following set of sanctions shall be enforced for any violation by a Bidder of its commitments or undertakings:
- h. Denial or loss of contracts;
- i. Forfeiture of the Bid security and performance bond;
- j. Liability for damages to the principal and the competing Bidders; and
- l. Debarment of the violator by the Principal for an appropriate period of time.
- m. Bidders are also advised to have a company code of conduct (clearly rejecting the use of bribes and other unethical behaviour and compliance program for the implementation of the code of conduct throughout the company).

Signed:

Name:

Dated on -----day of ----- (\_\_\_\_\_)

Seal

**PART-XII**

**Check list for tender documents submission/uploading and summary/Index**

Sl. No.	Description	Attached/ Uploaded Yes/ No	Name of the Document attached/ uploaded	Page No. From - To
1.	Tenderer should have minimum seven years' experience in doing similar nature of work i.e., providing Catering/Mess Management Services			
2.	Company/Firm Registration Details			
3.	Similar work of value equal to Rs. 6.40 Crores-or more from any Public Sector Company / Public Sector Bank / Central or State Government Undertaking / Autonomous Institute / Corporate Establishment / Critically Sensitive Establishments of repute.			
4.	Must have achieved minimum average annual turnover of agency during last three years should be at least 2.5 Crores or more and should be profit making entity.			
5.	Registered with appropriate authorities under Employees Provident Fund and Employees State Insurance Acts or any other labour authorities including under the Contract Labour (Regulation and Abolition Act).			
6.	Experience of the Bidder in providing Catering/Mess Management Services to Educational Institutions of National Repute such as IIMs more than 3 years			
7.	Bidding Agency having their registration/Licence of FSSAI under Food Safety and Standards Act 2006, as applicable			
8.	Experience of the Bidder in providing Catering/Mess Management Services - All supporting docs to be included in this document only.			
9.	Currently Providing Catering/Mess Management Services in Public Sector Company/Bank/Central or State Government / Autonomous Institute / Corporate Establishment of repute.			
10.	Self-Declaration-No Blacklisting / Pledge of Compliance			
11.	Proof of submission of Tender Processing Fee (Rs. 5900/-) and EMD Amount			
12.	Pre-Integrity Pact as per Part XI			